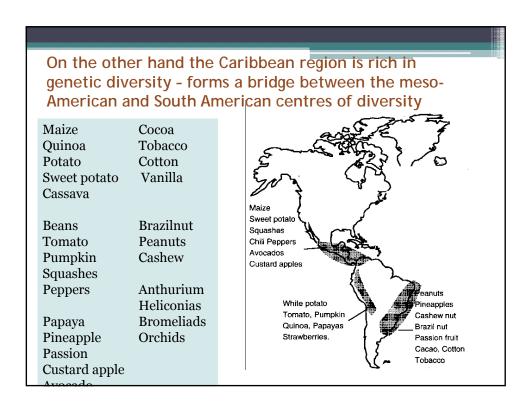




Caribbean - Challenges

- 92% of the population live in Small Island States
- Small and declining per capita arable land area
- Poor competitiveness
 - Small farms lack of economies of scale
 - High cost of land and labour
 - High disease pressure (tropics)
- Unadapted varieties
 - = mainly uncharacterised landraces
 - = or poorly adapted imported material
- Food security concern



Important genebanks in the Americas

International genebanks

CIMMYT - Mexico

CIAT - Colombia

CIP - Peru

ICGT - Trinidad and Tobago

CATIE - Costa Rica

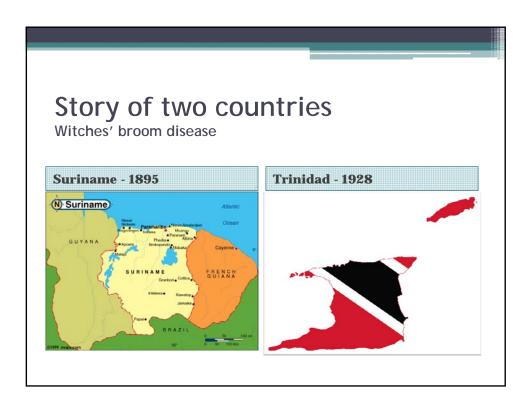
National genebanks USDA-GRIN – USA

SIDS - Developmental imperatives

- 1. Prioritize -Comparative advantage, linkage to economic development
- 2. Overcoming Challenges –Convert genetic resources into knowledge products– Breeding (IP)
- 4. Branding and niche marketing (IP)
- 5. Climbing up the value chain (IP)
- 6. Innovation obsessed knowledge industry (IP)
 - Multi-disciplinary production, value addition, market and business innovation
 - Technology transfer facilities
 - Pilots to inspire private sector investor confidence
- 7. Triple helix approach
 - Stakeholder involved and private sector led
 - Policy framework to support innovation, industry development
- 8. Build a business clusters around the sector multiplier effect (IP)

Building an innovative cocoa industry using the genetic resources

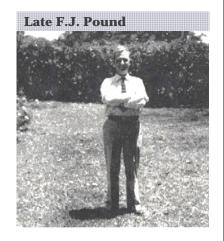




Expeditions into Amazonia in search of resistance

In situ genetic resources

- Imperial College of Tropical Agriculture – research into resistance in 1930
- F.J. Pound went on expeditions into Peru and Ecuador in the 1930s
- *Selected ICS varieties 1-100



The late Dr. F. J. Pound.

Breeding programme started in the 1940's in the Department of Agriculture

W.E. Freeman

Continued over 60 years in the public sector (Ministry of Agriculture) that has led to four generations of varieties

TSH varieties

- Combine resistance to Witches broom with good yields.
- Saved the Brazilian cocoa industry when it was hit by the same disease in the early 1990s'



UWI Innovations- Cocoa Research Centre

Supply end constraints

- 1. Improving productivity
 - genetics heterosis plus self-compatibility
 - molecular markers hasten breeding
 - simultaneous flowering & pollination hives
 - disease and pest losses reduction
 - Agronomy: Agroforestry to orchard transition

2. Increase acreage

- Investor Confidence pilots/ business models
- Land tenure issues/ Access roads
- Credit
- 3. Organize farmer groups to capitalize on scale

Innovations

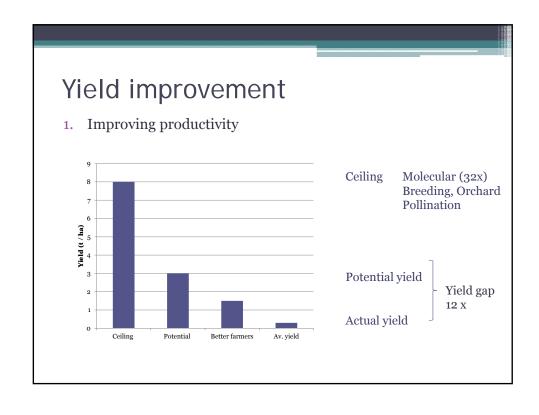
Demand end innovations

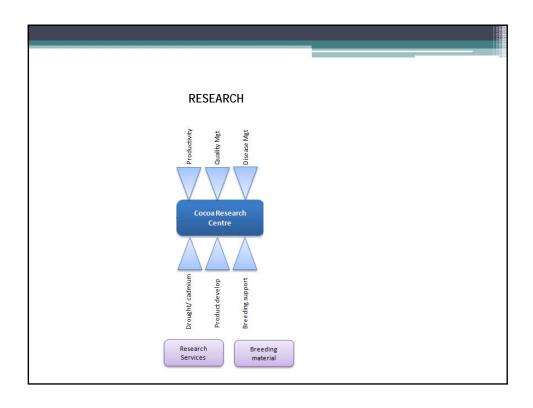
- 1. **Direct marketing** opportunities (Small holder innovations)
- 2. Value addition intermediary or full
- 3. Product differentiation

Nutraceuticals , Pulp juices, Cocoa based beverages/ cuisines, Cosmetics

Novelty confectionary products

- 3. Branding
 - geographical indication, flavour signature profiles, certification marks, trade marks.
- **3. Attract international** innovative cocoa industries into the cluster





Innovation centre

Inspire, showcase innovations, provide training and develop investor confidence to support the private sector growth and prosperity

Triple helix model

Galvanize the University research capacity and engage the public and private sector towards jointly building a model that can drive development.

Energising the value chain

Building a value chain model that inspires stakeholders to act in unison as a business cluster ensuring all links of the value chain are profitable.



Innovations and technology toolkits

Converting Science into innovations (EU/ACP)

- 1. Model Cocoa Orchard to showcase innovations (Lindt and Sprungli)
 - Improving the **genetic architecture** of the orchard PVP and deployment of varieties
 - **Orchard designs** to suit different stakeholder needs
 - Innovations in tree architectural management,
 - Soil and fertility management toolkit IP
 - Pollinator hives innovations IP
 - Innovations in disease management IP
 - Climate smart cocoa management toolkit IP
 - Cadmium mitigation toolkit -IP
 - Small scale mechanisation of production -IP
 - Farmer clusters and Geographical indications toolkit

Innovations and technology toolkits

- 2. Processing Innovation Centre Innovations in postharvest processing to create novel products
 - Process optimisation and monitoring toolkit
 - **Optimising fermentation of genetic groups** to elicit flavour potential
 - Modifying fermentation using microflora starter kits
 - Other modification to modify product
 - Small scale fermentation and microfermentation systems

Innovations and technology toolkits

3 a Geographical indications based branding toolkit

Building the layers to create a flexible branding system

- History, storylines, social sustainability
- Environmental sustainability
- Genetic layer DNA fingerprinting toolkit
- Flavour map sensory toolkit
- Processing management innovations
- Flavour sensory profiling $\boldsymbol{quality}$ $\boldsymbol{certification}$
- Traceability NIRS based traceability
- **b. Varietal branding toolkit** developing genetic group specific fermentation and drying systems to elicit flavour potentials.
- c. Estate origin branding

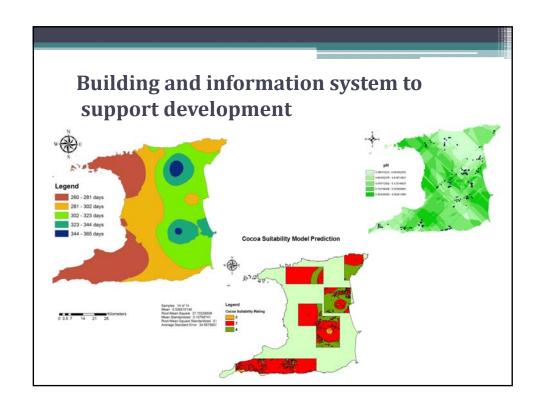
Innovations in value addition

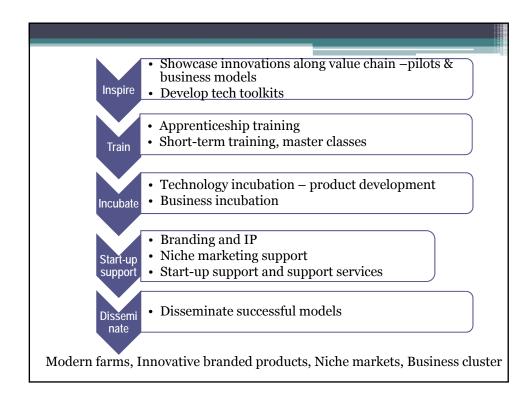
4. Flexible manufacturing facility

- Modify product through changing the roasting, conching, particle size manipulation methodologies or equipment.

5. Novel product development technologies

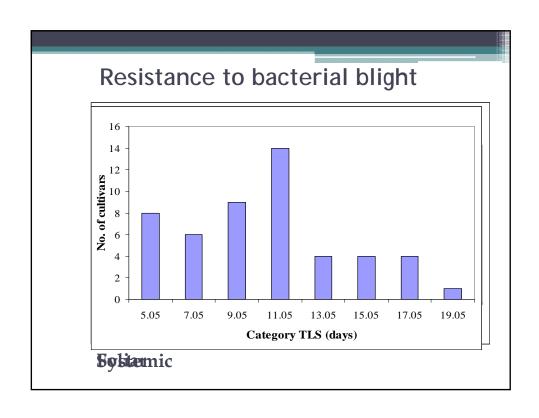
- Nutraceuticals and health products
- Beverages, Pulp based products
- Chocolate and bonbons
- Cuisine innovations
- 7. Incubators and start-up support
- 8. Innovations in marketing and developing new markets.

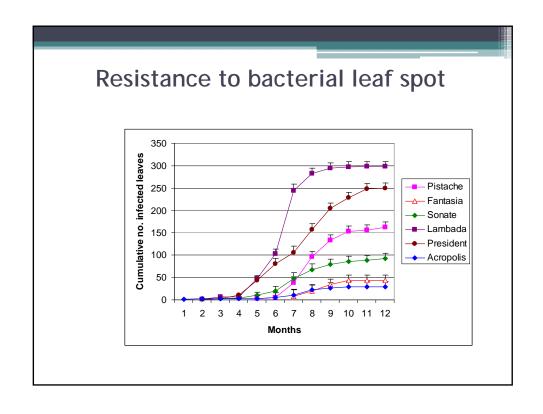




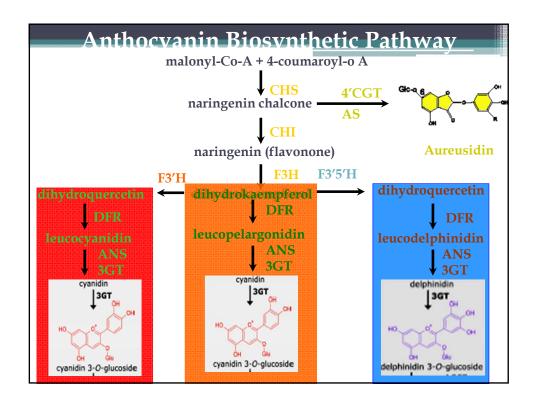
The Case of Anthurium











SIDS - Developmental imperatives

- 1. Comparative advantage, linkage to economic development
- 2. Triple helix approach
 - Stakeholder involved and private sector led
 - Policy framework to support innovation, industry development
- 3. Overcoming Challenges
- 4. Branding and potential for niche marketing
- 5. Climbing up the value chain
- 6. Innovation obsessed industry Creativity implemented
 - Multi-disciplinary production, value addition, market and business innovation
 - Technology transfer facilities
 - Pilots
- 7. Building a knowledge industry
- 8. Potential for building business clusters multiplier effect in creating employment

